

Robins Begg Consulting Limited

Talent Job Match

Robins Begg Consulting Sample

For:

Mrs Sample No.4

Prepared By:

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Brief Description of Unique Natural Talents

Verbal Expression and Social Attitude

Mrs. Sample is naturally a reserved person, with tendency to listen to people rather than talk to them. She is likely to speak only few necessary words during discussions, and often attract only few but deep relationship with friends and relatives. Her reserved personality makes her possess the natural ability to be trusted with secrets and confidential information. Also, people feel more comfortable discussing deep, important, personal issues and problems with her. She possesses the ability to cope with isolation for a long period of time without being bored. She will therefore cherish privacy and personal space more than most people.

Objectivity and Logical Reasoning

Mrs. Sample is a tough-minded, objective, impersonal person. Her actions, decisions, and behaviours will more often be based on logic, reasons or data rather than friendship, emotions or feelings. Mrs. Sample will be more persuaded by the quality of intellectual work and logical argument expressed by a speaker much more than the name, position or certificates branded by such a speaker. She may keep thinking and raising questions over any issue as long as she does not have satisfactory answers. Following sequence and logic of process or argument comes naturally to her.

Observant and Concrete Handling

Mrs. Sample is highly observant of physical or concrete things in her immediate environment. She is naturally at home with understanding concrete or physical things such as figures, labels, equipment or machine. She may be able to memorise names and answers to basic arithmetic operations such as additions, multiplication or division with some level of ease. This does not imply that logic and scientific calculations are her interest, but any entity that is definite and concrete is naturally attractive to her.

Probing and Exploration

Mrs. Sample is a probing and exploratory person, who is always looking around for alternatives, opportunities or options in any situation or environment she finds herself. She possesses the natural ability to take risk, and will often seek out for action, excitement, variety, freedom, and flexibility wherever she is. She is naturally a restless person, and therefore can be easily bored or stressed when kept in a static, routine or non-exciting situation for sometime.

Dominant Intelligence Component.

Mrs. Sample's dominant intelligence component is **Tactical Intelligence**. This means she possesses natural mental ability to devise and implement appropriate tactics to overcome a challenging situation or assignment, without much prior preparation. Tactical intelligence refers to the ability of a person to get results whichever way without necessarily understanding all the principles or following the standard rules or procedures.

Natural Strength.

Mrs. Sample's major strength is her natural ability to generate tactics to overcome immediate challenges and take risk even if there is a possibility of failure. She is therefore a valuable asset in any situation, group or position that involves urgent solutions and immediate actions such as crisis management, field sales and negotiation or technical machines or instrumentation problems.

Likely Weakness.






Being a naturally impulsive and action-oriented person, she may tend to do very little planning or detailed thinking and analysis before embarking on some actions. Therefore while her actions may bring short-term solutions, such solutions may not stand the test of time on the long-run. All these weaknesses may however be overcome by exposure to adequate and relevant knowledge, information and skills.


JOB TALENT FIT MAP

INTERPRETATION

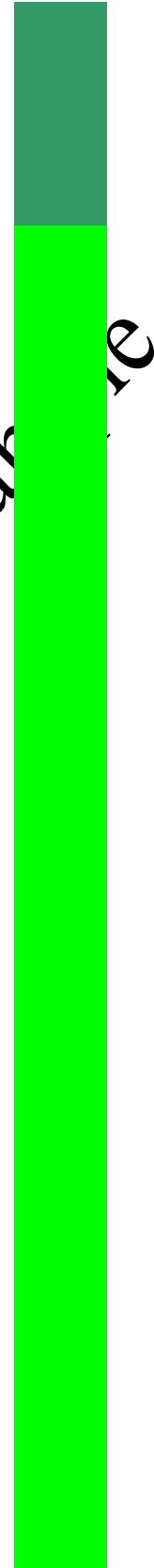
The Job-Talent fit is not a substitute for possessing skills or competence in the specific jobs / professions for which she is best suited. Therefore, the fact that she possesses a high fit for a job does not mean that she will perform well in the function if she lacks the skills or training which are required for that function.

However, if she possesses training and skills in a job for which she has a high Job-Talent fit, she has a greater likelihood of performing better and experiencing more motivation and fulfillment than others who possess similar skills or training, but have lower Job-Talent fits.

Colour Code	Interpretation	Description
	Excellent	Will enjoy and most likely excel in such job/profession
	Very Good	Can perform effectively in the job/profession with little or no stress
	Good	Can cope effectively with the demands of the job/profession
	Fair	May cope with such job/profession if no option is available, but will have to put in extra effort to perform well
	Poor	May cope with such job/profession, but will possibly be stressed, and may quit with any available option or continue to perform in a mediocre/ inferior capacity

JOB/PROFESSIONS	Job- Talent-Fit	Fit Interpretation	Color Code
Pilot	100	Excellent	
Sales Engineer	95	Excellent	
Names of other Professions	95	Excellent	
Names of other Professions	90	Excellent	
Names of other Professions	90	Excellent	
Names of other Professions	90	Excellent	
Names of other Professions	90	Excellent	
Names of other Professions	85	Excellent	
Names of other Professions	85	Excellent	
Names of other Professions	85	Excellent	
Names of other Professions	80	Very Good	
Names of other Professions	80	Very Good	
Names of other Professions	80	Very Good	

Names of other Professions	80	Very Good
Names of other Professions	80	Very Good
Names of other Professions	80	Very Good
Names of other Professions	80	Very Good
Massage Therapist	75	Very Good
Physical Therapist	75	Very Good
Names of other Professions	75	Very Good
Names of other Professions	70	Good
Names of other Professions	70	Good
Names of other Professions	70	Good
Names of other Professions	70	Good
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Credit Analyst	70	Good
Banking and Finance Professional	70	Good
Names of other Professions	70	Good
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Names of other Professions	55	Fair
Purchasing Agent	55	Fair
Strategic Planner	55	Fair
Names of other Professions	55	Fair
Names of other Professions	50	Fair
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Names of other Professions	45	Fair
Names of other Professions	45	Fair
Factory Supervisor	45	Fair
Psychiatrist	45	Fair
Names of other Professions	45	Fair
Names of other Professions	45	Fair
Names of other Professions	40	Poor
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Names of other Professions	40	Poor
Names of other Professions	40	Poor



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Names of other Professions	40	Poor
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Names of other Professions	40	Poor
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Names of other Professions	40	Poor
Public Relations Specialist	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
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Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	35	Poor
Names of other Professions	30	Poor
Names of other Professions	30	Poor
Names of other Professions	30	Poor
Names of other Professions	30	Poor
Names of other Professions	25	Poor
Names of other Professions	25	Poor
Names of other Professions	20	Poor
Names of other Professions	20	Poor



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ABOUT ROBINS BEGG CONSULTING LIMITED

The Company

Robins Begg Consulting Limited was founded by a group of individuals with a critical blend of expertise in management, marketing and information technology. The company has successfully provided consulting services for several organizations in the Finance, Manufacturing, Services and Information Technology industries in Nigeria.

Our Mission

Our mission is to empower organizations and individuals to achieve success and significance in their areas of business. We continually expand the business opportunities and competitive potential of our clients by providing the right strategies, technologies and human resources skills required by them to achieve and sustain market leadership in their industry, while fulfilling the financial and developmental goals of other stakeholders.

Business Focus

To achieve our corporate mission we focus on three core components of our clients' businesses:

1. Strategy
2. People
3. Technology

Products

- Financial Success Index (FINDEX)
- MiGenius Test

- Business Compatibility Test (BCT)
- JobMatch Test
- WorkIQ Test

Consulting Services

- Manpower Planning and Strategy Development
- Development of Multi-Dimensional Staff Evaluation Systems
- Staff Recruitment and Selection
- Corporate Planning and Strategy Development
- Staff Performance Audit
- Job Analysis, Description and Design
- Development of Motivational Staff Compensation and Incentive Packages
- Corporate Positioning or Re-positioning Strategy
- Business Process Re-engineering
- Strategic Marketing Audit (SMA)
- Strategic Marketing Planning (SMP)
- Change Management Strategy Development

Some Available Training Titles

- § Mind Activation Programming
- § Effective Interpersonal Relationship Skills
- § Advanced Business Writing Skills
- § Effective Administrative Management Skills
- § Strategic Approach to Influencing and Winning Profitable Customers
- § Effective Customer Relationship Skills
- § Strategic Approach to Marketing Insurance Business
- § Effective Supervisory Management Skills
- § Strategic Marketing Management
- § Strategic Skills for Building your Dream Business
- § Understanding and Managing Organizational Conflicts and Politics
- § Effective Sales and Customer Relationship Skills

- § Understanding and Managing Staff Performance
- § Strategic Key Accounts Management Skills
- § Warehouse Management Skills
- § Fundamentals of Logistics Management: Inbound Logistics Skills
- § Advanced Logistics Management: Outbound Logistics Skills

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